In Recent News March 2017

Mutual Reseller Agreement Signed

ClickPay & Smart Building Apps join forces to provide a singular communication platform between residents and property managers.

lickPay and Smart Building ▶ Applications have signed a mutual reseller agreement to offer the American market a comprehensive solution for the multifamily residential Real Estate industry. The partnership will help Smart Building Applications attract more customers and increase market share.

Smart Building Applications is known in the SaaS industry for such products as Smartbuildingapps, ParkandPay and Visitorparking. Smart Building Applications is known in the SaaS industry for such products as Smartbuildingapps, ParkandPay and Visitorparking.

"We are very excited to work with ClickPay. Teaming up with ClickPay to provide online payments for rent, association and amenity fees is an exciting development and will enable us to offer a one-stop solution for property management companies." said Denis Condie, CEO, Smart Building Applications.

"Smart Building Applications is a great partner and this agreement exemplifies their dedication to providing a holistic resident portal to property managers, associations and owners. The partnership reflects our desire to collaborate with companies that share our vision of service excellence," said Emily Kramer, VP, Business Development at ClickPay. ClickPay is known for its total accounts receivable automation for the Real Estate Industry and has similar agreements with several other industry partners.

A joint effort will be necessary to implement the plan. Initially, ClickPay will provide Smart Building Applications with payment portal facilities and with sales support in the US. As the plan unfolds, Smart Building Applications will deliver a co-branded property management application and will collaborate on sales and marketing opportunities. Both parties bring strength and industry expertise, which together allows each to expand their

> product offerings to their existing clientele making delivering more value to their clients.



About ClickPay, a Division of NovelPay, LLC

ClickPay accepts all payment methods including e-check (ACH), paper check, debit & credit card, & American Express. Utilizing years of collective experience in the real estate, electronic payment, & technology sectors, ClickPay has developed a comprehensive suite of services focused on real estate technology & financial performance. For more information about ClickPay, visit www.clickpay.com.

About Smart Building Apps

Founded in 2008, Smart Building Applications is the maker of the popular software applications Smartbuildingapps, ParkandPay and Visitorparking. Their property management, tenant portal and parking apps are known for reducing time constraints on property management staff by virtualizing day-to-day tasks that are handled by software applications. The company's mission is to reduce the burden and reduce costs to the management company while increasing the tenant experience and service level. For more information about Smart Building Applications, please visit www.smartbuildingapps.com.

